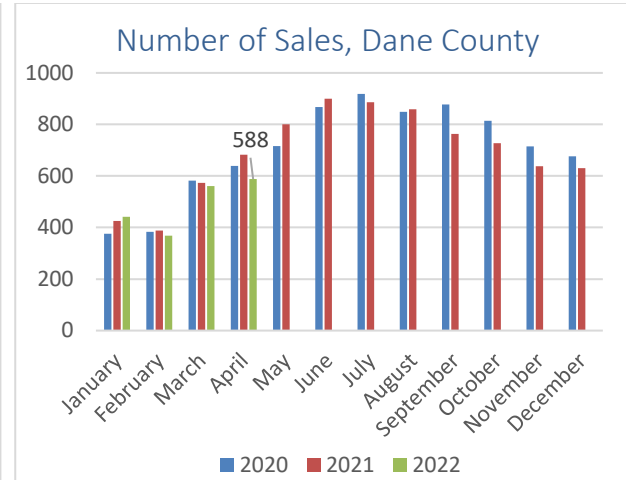
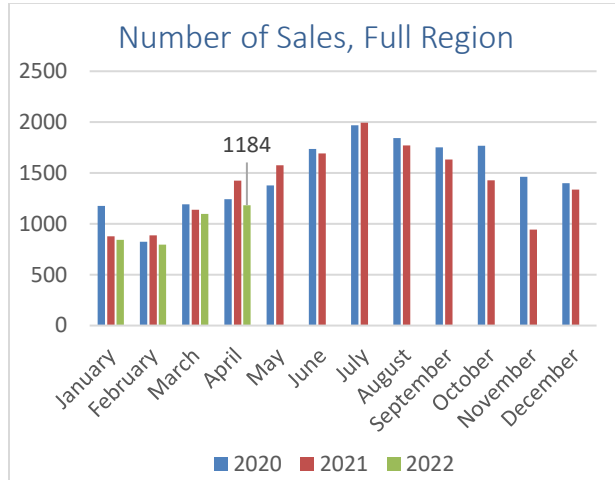


Market Statistics: January-April 2022

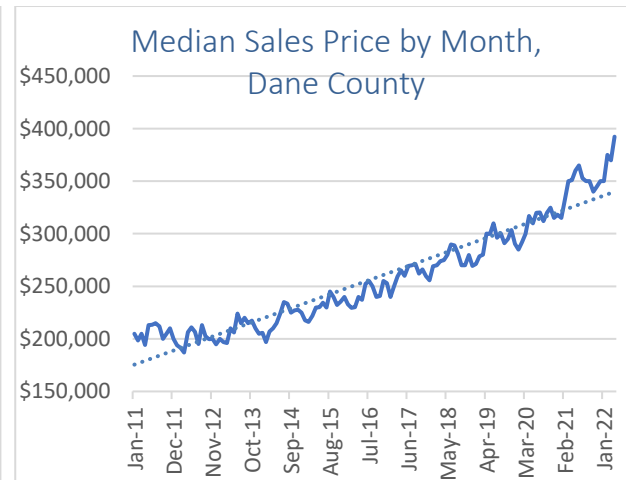
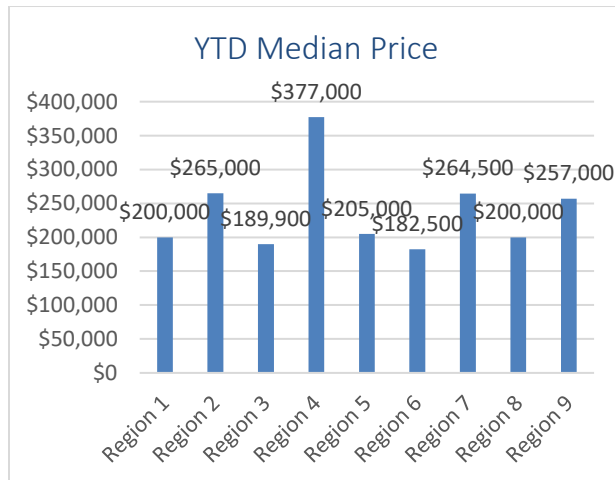
Home Sales:

Home sales flattened out in March and April as low inventory levels in the first quarter of the year limited available options for buyers.



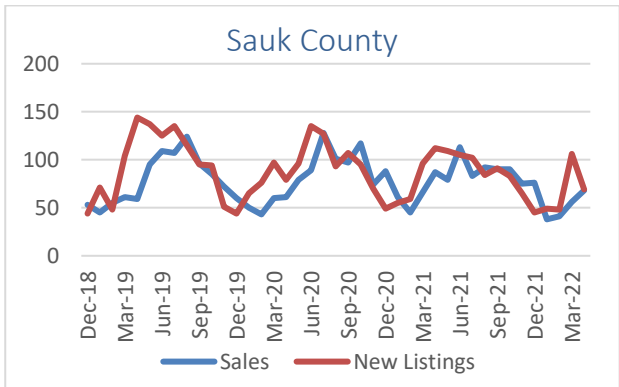
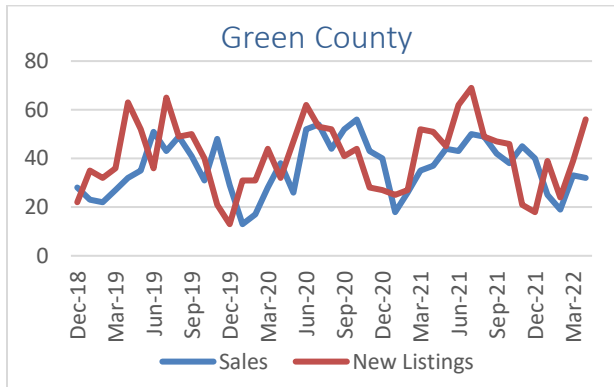
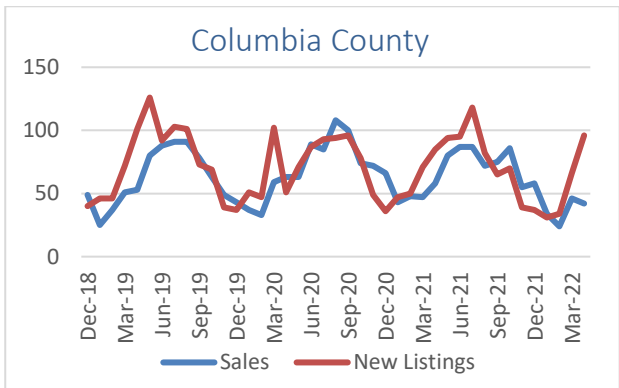
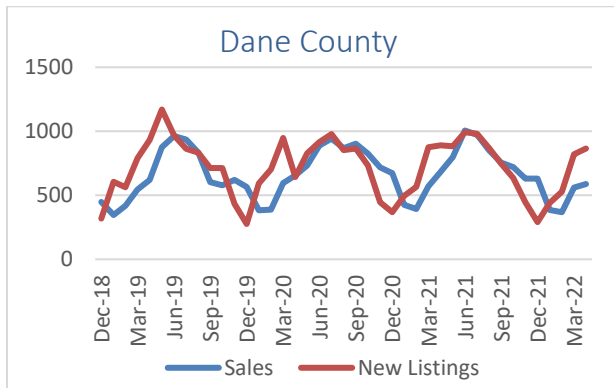
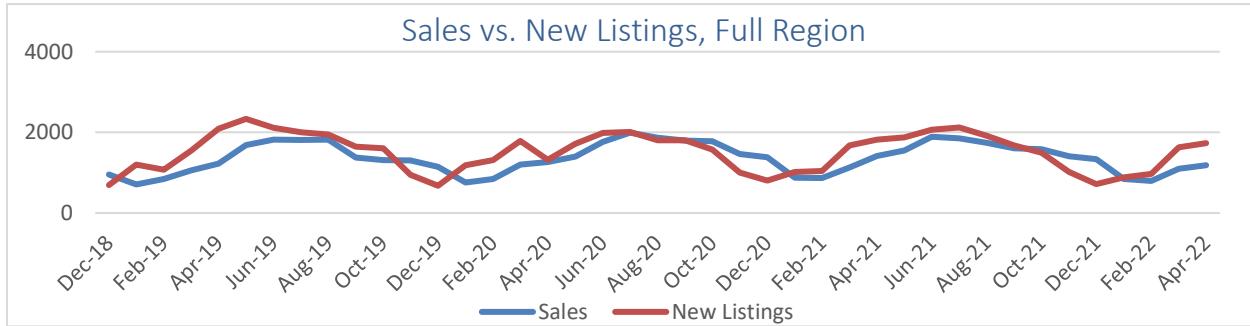
Home Prices:

Prices continue to soar, with year to date increases in the region just over 12%. Counties in the “donut” around Dane have seen continued migration into their communities. Columbia has seen a 23.3% increase in sales price, Sauk has seen a 15.4% increase, and Green with 21.3%.



Inventory:

As Wisconsin heads into spring, inventory has begun to increase. Sauk was the only county that didn't see a significant jump in available listings, with 68 sales and 69 new listings.



Interest Rates: April 28, 2022, 5.1% for a 30-year fixed

Homebuyers continue to show resilience even though rising mortgage rates are causing monthly payments to increase by about one-third as compared to a year ago. Several factors are contributing to this dynamic, including the large wave of first-time homebuyers looking to realize the dream of homeownership.

Legend:

Region 1-Adams, Green Lake, Marquette, Waushara Counties

Region 2-Columbia County

Region 3-Crawford, Richland, Vernon Counties

Region 4-Dane County

Region 5-Dodge County

Region 6-Grant, Iowa, Lafayette Counties

Region 7-Green County

Region 8-Rock County

Region 9-Sauk County

National Association of REALTORS® Statistics: <https://www.nar.realtor/research-and-statistics/housing-statistics>