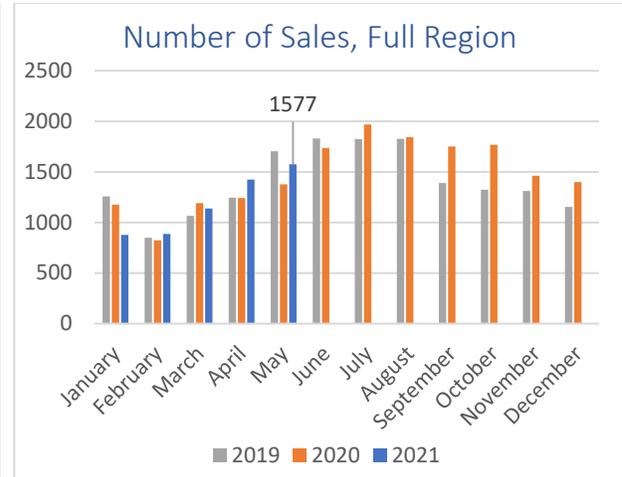
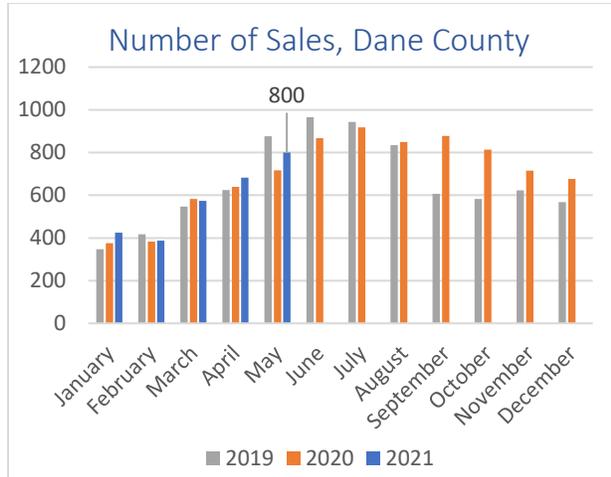


Market Statistics: January-May 2021

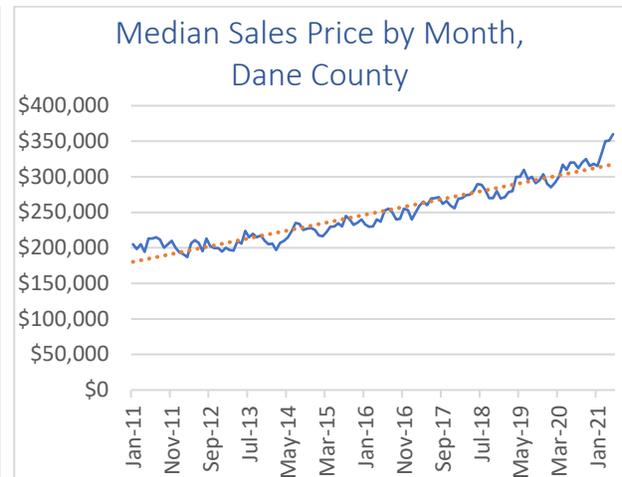
Home Sales:

The heat of the summer housing market is getting intense as the number of sales in once again tops last year and last month's figure.



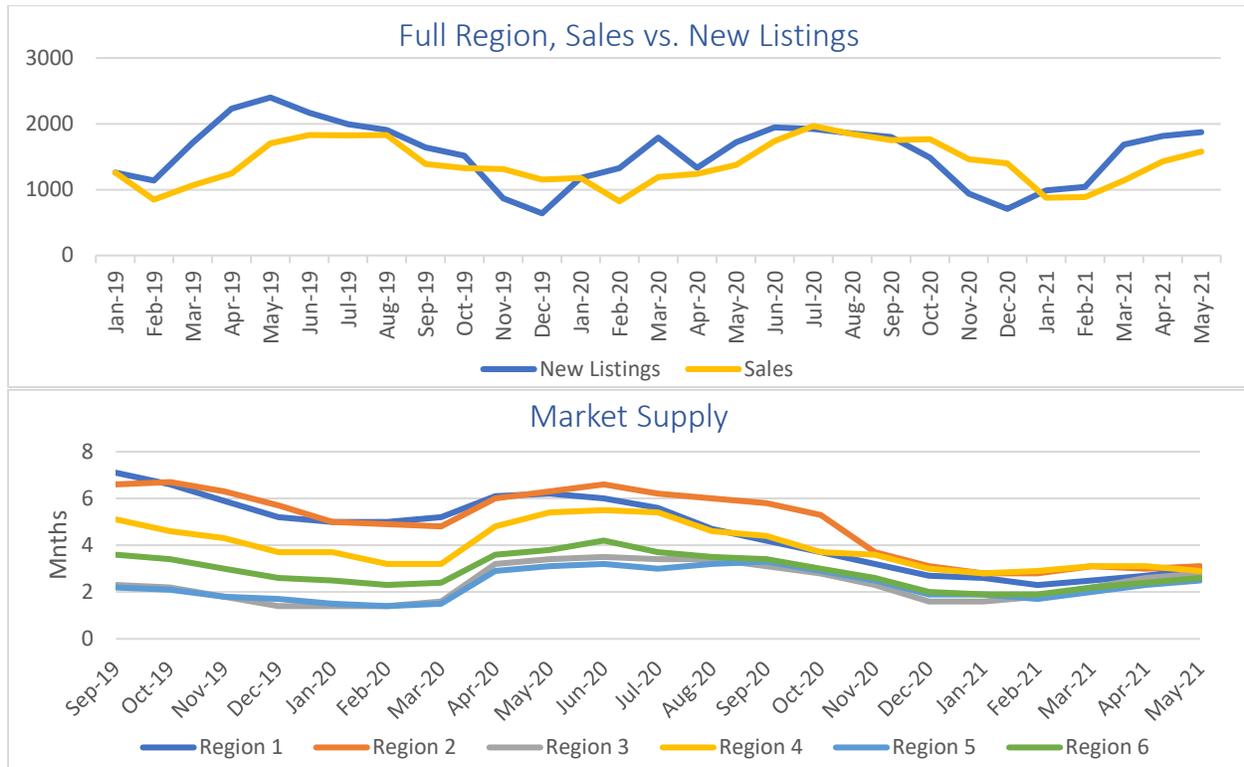
Home Prices:

The median sales price of homes continues to increase significantly in all regions. Although Dane County has the highest median sales price at \$345,000 year to date, Region 1 (Adams, Green Lake, Marquette, Waushara) has experienced the largest increase over the last year at 24.1 %.



Inventory:

The number of new listings on the market has outperformed the number of sales since January of 2021, which is leading to moderately improved supply numbers. While still exceptionally low, the number of month's supply for the region as a whole is 2.7 months, up from 1.9 months in January.



Interest Rates: May 27th, 2.95% for a 30-year fixed

The economy is recovering remarkably fast and as pandemic restrictions continue to lift, economic growth will remain strong over the coming months. The housing market is experiencing a slowdown in purchase application activity due to the increased competition. However, it has yet to translate into a weaker home price trajectory because the shortage of inventory continues to cause pricing to remain elevated.

What's Ahead:

Although still well below what is considered a balanced market, the continual increase in listing activity is proving to ease some of the inventory imbalance. Significant improvements to housing supply will need to be a priority for years to come, in order to fully meet demand.

YTD Stats Report

Report Criteria: Reflecting YTD data through: May 2021 | Type: Residential | Run Date: 6/12/2021

County	YTD Median Price			YTD Sales		
	Through	Through	% Change	Through	Through	% Change
	5/2021	5/2020		5/2021	5/2020	
Adams	166,975	141,000	+18.4%	212	173	+22.5%
Green Lake	222,000	155,000	+43.2%	101	83	+21.7%
Marquette	195,000	157,500	+23.8%	83	69	+20.3%
Waushara	166,000	130,000	+27.7%	103	115	-10.4%
Region Total	179,900	145,000	+24.1%	499	440	+13.4%

County	YTD Median Price			YTD Sales		
	Through	Through	% Change	Through	Through	% Change
	5/2021	5/2020		5/2021	5/2020	
Crawford	152,000	128,750	+18.1%	57	64	-10.9%
Richland	189,000	138,000	+37.0%	56	58	-3.4%
Vernon	179,900	172,750	+4.1%	126	94	+34.0%
Region Total	178,000	150,000	+18.7%	239	216	+10.6%

County	YTD Median Price			YTD Sales		
	Through	Through	% Change	Through	Through	% Change
	5/2021	5/2020		5/2021	5/2020	
Dane	345,000	302,000	+14.2%	2,898	2,771	+4.6%
Region Total	345,000	302,000	+14.2%	2,898	2,771	+4.6%

County	YTD Median Price			YTD Sales		
	Through	Through	% Change	Through	Through	% Change
	5/2021	5/2020		5/2021	5/2020	
Grant	149,000	137,500	+8.4%	159	134	+18.7%
Iowa	241,250	215,000	+12.2%	102	85	+20.0%
Lafayette	130,000	125,600	+3.5%	61	47	+29.8%
Region Total	166,250	156,750	+6.1%	322	266	+21.1%

County	YTD Median Price			YTD Sales		
	Through	Through	% Change	Through	Through	% Change
	5/2021	5/2020		5/2021	5/2020	
Green	225,000	175,500	+28.2%	161	121	+33.1%
Rock	199,000	172,000	+15.7%	841	758	+10.9%
Region Total	200,000	172,000	+16.3%	1,002	879	+14.0%

County	YTD Median Price			YTD Sales		
	Through	Through	% Change	Through	Through	% Change
	5/2021	5/2020		5/2021	5/2020	
Columbia	222,750	219,000	+1.7%	280	255	+9.8%
Dodge	197,750	165,000	+19.8%	380	365	+4.1%
Sauk	220,000	220,000	0.0%	342	297	+15.2%
Region Total	215,000	194,900	+10.3%	1,002	917	+9.3%

YTD RASCW Region Median Price		
Through	Through	% Change
5/2021	5/2020	
274,000	240,000	+14.2%

YTD RASCW Region Sales		
Through	Through	% Change
5/2021	5/2020	
5,962	5,489	+8.6%



Monthly Stats Report

REALTORS' ASSOCIATION OF SOUTH CENTRAL WISCONSIN

Report Criteria: Reflecting data for: May 2021 | Type: Residential | Run Date: 6/12/2021

County	Median Price			Sales			Months Inventory		
	5/2021	5/2020	% Change	5/2021	5/2020	% Change	5/2021	5/2020	% Change
Adams	165,700	121,000	+36.9%	57	53	+7.5%	2.9	5.5	-47.3%
Green Lake	161,500	130,000	+24.2%	23	24	-4.2%	3.0	8.7	-65.5%
Marquette	222,000	163,500	+35.8%	24	15	+60.0%	3.8	5.9	-35.6%
Waushara	166,000	145,000	+14.5%	31	29	+6.9%	2.6	6.4	-59.4%
Region Total	175,000	130,000	+34.6%	135	121	+11.6%	3	6.3	-52.4%

County	Median Price			Sales			Months Inventory		
	5/2021	5/2020	% Change	5/2021	5/2020	% Change	5/2021	5/2020	% Change
Crawford	NA	NA	NA	9	18	-50.0%	4.1	8.2	-50.0%
Richland	190,000	152,900	+24.3%	19	13	+46.2%	3.0	5.8	-48.3%
Vernon	229,000	168,250	+36.1%	29	22	+31.8%	2.7	6.1	-55.7%
Region Total	193,000	152,900	+26.2%	57	53	+7.5%	3.1	6.7	-53.7%

County	Median Price			Sales			Months Inventory		
	5/2021	5/2020	% Change	5/2021	5/2020	% Change	5/2021	5/2020	% Change
Dane	360,000	310,000	+16.1%	800	736	+8.7%	2.8	3.8	-26.3%
Region Total	360,000	310,000	+16.1%	800	736	+8.7%	2.8	3.8	-26.3%

County	Median Price			Sales			Months Inventory		
	5/2021	5/2020	% Change	5/2021	5/2020	% Change	5/2021	5/2020	% Change
Grant	141,000	144,000	-2.1%	43	39	+10.3%	3.0	5.9	-49.2%
Iowa	270,000	285,000	-5.3%	28	20	+40.0%	2.5	4.9	-49.0%
Lafayette	145,000	109,000	+33.0%	17	10	+70.0%	3.3	6.9	-52.2%
Region Total	172,750	162,000	+6.6%	88	69	+27.5%	2.9	5.7	-49.1%

County	Median Price			Sales			Months Inventory		
	5/2021	5/2020	% Change	5/2021	5/2020	% Change	5/2021	5/2020	% Change
Green	250,900	214,900	+16.8%	43	25	+72.0%	2.2	4.1	-46.3%
Rock	224,900	173,000	+30.0%	195	177	+10.2%	2.5	3.1	-19.4%
Region Total	225,000	174,000	+29.3%	238	202	+17.8%	2.5	3.3	-24.2%

County	Median Price			Sales			Months Inventory		
	5/2021	5/2020	% Change	5/2021	5/2020	% Change	5/2021	5/2020	% Change
Columbia	245,500	210,500	+16.6%	81	64	+26.6%	2.6	4.1	-36.6%
Dodge	215,450	170,000	+26.7%	98	83	+18.1%	2.3	3.5	-34.3%
Sauk	219,700	228,000	-3.6%	80	79	+1.3%	2.9	4.3	-32.6%
Region Total	221,000	197,000	+12.2%	259	226	+14.6%	2.6	4	-35.0%

RASCW Market Area Median Price

5/2021	5/2020	% Change
288,000	250,000	+15.2%

RASCW Market Area Sales

5/2021	5/2020	% Change
1,577	1,407	+12.1%

RASCW Market Area Months Inventory

5/2021	5/2020	% Change
2.7	4.2	-35.7%

RASCW Market Area New Listings

5/2021	5/2020	% Change
1,871	1,810	+3.4%

RASCW Market Area Total Listings

5/2021	5/2020	% Change
4,125	5,686	-27.5%

Adams/Marquette/Waushara/Green Lake Price Range Stats

Listing Price Range	Current Properties	Number of Sales	Months Inventory
	For Sale	in Prev 12 months	
\$0 - \$124,999	114	540	2.5
\$125,000 - \$199,999	118	450	3.1
\$200,000 - \$349,999	110	495	2.7
\$350,000 - \$499,999	44	136	3.9
\$500,000+	45	111	4.9

Crawford/Richland/Vernon Price Range Stats

Listing Price Range	Current Properties	Number of Sales	Months Inventory
	For Sale	in Prev 12 months	
\$0 - \$124,999	35	169	2.5
\$125,000 - \$199,999	68	250	3.3
\$200,000 - \$349,999	40	212	2.3
\$350,000 - \$499,999	22	55	4.8
\$500,000+	23	33	8.4

Dane Price Range Stats

Listing Price Range	Current Properties For Sale	Number of Sales in Prev 12 months	Months Inventory
\$0 - \$124,999	15	147	1.2
\$125,000 - \$199,999	122	943	1.6
\$200,000 - \$349,999	757	4,041	2.2
\$350,000 - \$499,999	652	2,351	3.3
\$500,000+	466	1,263	4.4

Grant/Iowa/Lafayette Price Range Stats

Listing Price Range	Current Properties For Sale	Number of Sales in Prev 12 months	Months Inventory
\$0 - \$124,999	51	264	2.3
\$125,000 - \$199,999	78	325	2.9
\$200,000 - \$349,999	48	247	2.3
\$350,000 - \$499,999	18	62	3.5
\$500,000+	31	45	8.3

Rock/Green Price Range Stats

Listing Price Range	Current Properties For Sale	Number of Sales in Prev 12 months	Months Inventory
\$0 - \$124,999	69	490	1.7
\$125,000 - \$199,999	205	1,062	2.3
\$200,000 - \$349,999	220	1,111	2.4
\$350,000 - \$499,999	77	218	4.2
\$500,000+	41	81	6.1

Sauk/Columbia/Dodge Price Range Stats

Listing Price Range	Current Properties For Sale	Number of Sales in Prev 12 months	Months Inventory
\$0 - \$124,999	56	364	1.8
\$125,000 - \$199,999	162	1,002	1.9
\$200,000 - \$349,999	240	1,172	2.5
\$350,000 - \$499,999	120	370	3.9
\$500,000+	78	130	7.2